



# EU Offer List

Thursday, 22 August 2019

Falcon Coffees Limited  
25-26 High Street,  
Temple House, Lewes  
East Sussex - BN7 2LU  
United Kingdom  
Phone: +44 (0)1273 977 077  
Fax: +44 (0)1273 376 839

Coming Soon

| Ref         | Farm                        | Varietal          | Process / Certification | Notes  | Bag Type | Weight  | Available   | Remain | Warehouse     | USD / Kg | \$1.10 / €<br>EUR / Kg |
|-------------|-----------------------------|-------------------|-------------------------|--|----------|---------|-------------|--------|---------------|----------|------------------------|
| El Salvador |                             |                   |                         |  |          |         |             |        |               |          |                        |
| FSC-2150    | Las Isabellas               | Pacamara          | Natural                 | Blackcurrant mango and papaya with a toffee body and sweet tobacco finish  | Grainpro | 69.0 Kg | 3 Oct 2019  | 18     | PGS - Antwerp | \$ 10.32 | € 9.38                 |
| FSC-2151    | San Carlos Dos - El Coro    | Pacamara          | Honey                   | Peach, melon and lychee with jasmine hints and a soft sweet brown sugar body   | Grainpro | 69.0 Kg | 30 Sep 2019 | 12     | PGS - Antwerp | \$ 9.47  | € 8.62                 |
| FSC-2152    | San Carlos Dos - La Florida | Pacamara          | Honey                   | Pear compote and lime with black tea, honey and orange blossom with a delicately sweet body                                    | Grainpro | 69.0 Kg | 30 Sep 2019 | 9      | PGS - Antwerp | \$ 9.47  | € 8.62                 |
| FSC-2153    | San Carlos Dos - La Florida | Red Bourbon       | Honey                   | Raspberry and green apple with milk chocolate, creamy hazelnuts and soft kiwi acidity  | Grainpro | 69.0 Kg | 30 Sep 2019 | 9      | PGS - Antwerp | \$ 7.75  | € 7.05                 |
| FSC-2154    | San Carlos Dos              | Red Bourbon       | Honey                   | Lemon and and kumquat with milk chocolate and honeycomb sweetness  | Grainpro | 69.0 Kg | 30 Sep 2019 | 59     | PGS - Antwerp | \$ 6.82  | € 6.19                 |
| FSC-2155    | San Carlos Dos              | bourbon           | Washed                  | Nectarine and plum with orange blossom, nutmeg, cardamom and a wild forest honey body and sweetness                            | Grainpro | 69.0 Kg | 30 Sep 2019 | 9      | PGS - Antwerp | \$ 7.75  | € 7.05                 |
| FSC-2156    | San Carlos Dos              | Red Bourbon       | Honey                   | Raspberry and pear with hazelnut, back pepper notes and a dark chocolate creamy body   | Grainpro | 69.0 Kg | 30 Sep 2019 | 11     | PGS - Antwerp | \$ 6.64  | € 6.03                 |
| FSC-2162    | Las Piedras                 | Red Bourbon       | Natural                 | Fig and cherry with milk chocolate, and a sweet almond milk body   | Grainpro | 69.0 Kg | 3 Oct 2019  | 31     | PGS - Antwerp | \$ 6.75  | € 6.13                 |
| FSC-2165    | San Carlos Dos              | Red Bourbon       | Washed                  | Sweet mandarin acidity and milk chocolate with sugared almonds and a creamy cashew body  | Grainpro | 69.0 Kg | 30 Sep 2019 | 50     | PGS - Antwerp | \$ 5.63  | € 5.11                 |
| Guatemala   |                             |                   |                         |  |          |         |             |        |               |          |                        |
| FSC-2103    | El Rincon                   | Caturra & Bourbon | Washed                  | Cherry, plums, dark chocolate. Full bodied and sweet with a juicy, apple acidity.  | GrainPro | 69.0 Kg | 5 Sep 2019  | 100    | PGS - Antwerp | \$ 8.07  | € 7.34                 |
| FSC-2166    | La Bolsa, Hamacas           | Caturra           | Washed                  | Elderflower, hibiscus, cherry. A juicy berry-like acidity supports a full body and layers of strawberry and hibiscus flavours. | GrainPro | 69.0 Kg | 5 Sep 2019  | 50     | PGS - Antwerp | \$ 9.66  | € 8.78                 |

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|----------|---------------------------|---|--------|--|----------|---------|------------|-----|------------------|----------|--------|
| FSC-2167 | Las Terrazas              | Caturra,<br>Bourbon,<br>Typica &<br>Pache | Washed | Red apple, greengage, brown sugar.<br>Sweet and creamy with a long chocolate<br>aftertaste.  | GrainPro | 69.0 Kg | 5 Sep 2019 | 100 | PGS -<br>Antwerp | \$ 8.07  | € 7.34 |
| FSC-2169 | La Bolsa, Encuentros<br>I | Caturra                                   | Washed | Pink flowers, strawberry and blackberry,<br>peach and mango with a blood orange<br>juicy acidity and a brown sugar<br>sweetness        | Grainpro | 69.0 Kg | 5 Sep 2019 | 2   | PGS -<br>Antwerp | \$ 10.71 | € 9.74 |
| FSC-2170 | La Bolsa, Los Pinos       | Caturra                                   | Washed | Hibiscus, fig, cherry and pear with an<br>orange acidity and a vanilla finish. Layers<br>of cacao and fudge with a very creamy<br>body | Grainpro | 69.0 Kg | 5 Sep 2019 | 5   | PGS -<br>Antwerp | \$ 10.71 | € 9.74 |



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## Available

| Ref      | Farm   | Varietal      | Process / Certification | Notes   | Bag Type | Weight  | Available   | Remain | Warehouse        | USD / Kg | \$1.10 / €<br>EUR / Kg |
|----------|--|---------------|-------------------------|---|----------|---------|-------------|--------|------------------|----------|------------------------|
| Blend    |  |               |                         |   |          |         |             |        |                  |          |                        |
| FSC-2161 | Sparkling water decaf<br>El Salvador-<br>Nicaragua: <b>NEW</b> | Various       | Decaf                   | Shortbread, roasted hazelnuts and a soft malic acidity and a medium body  | Bags     | 60.0 Kg | 15 Jul 2019 | 18     | PGS -<br>Antwerp | \$ 9.50  | € 8.64                 |
| Ethiopia |  |               |                         |   |          |         |             |        |                  |          |                        |
| FSC-1973 | Dambi Udo  | Heirloom      | Natural                 | Sea buckthorn, blueberry, strawberry jam. Floral, complex and delicate.   | GrainPro | 60.0 Kg | 30 May 2019 | 35     | PGS -<br>Antwerp | \$ 9.42  | € 8.56                 |
| FSC-1974 | Dari, Hambella   | Heirloom      | Natural                 | Mango, dates and stewed strawberries, sweet panela flavour and a vanilla finish   | GrainPro | 60.0 Kg | 30 May 2019 | 65     | PGS -<br>Antwerp | \$ 9.42  | € 8.56                 |
| FSC-2100 | Banko Gotiti: <b>NEW</b>                                       | Heirloom      | Washed                  | Jasmine and rose perfume with distinct earl grey, bergamot and lime notes, brown sugar sweetness and a creamy body. Very balanced cup | GrainPro | 60.0 Kg | 24 Jul 2019 | 107    | PGS -<br>Antwerp | \$ 9.26  | € 8.42                 |
| FSC-2101 | Wolichu Wachu: <b>NEW</b>                                      | Bourbon       | Washed                  | Jasmine and violets, orange and peach supported by delicate notes of berry green tea, chamomile, honey and a silky body               | GrainPro | 60.0 Kg | 24 Jul 2019 | 65     | PGS -<br>Antwerp | \$ 9.26  | € 8.42                 |
| FSC-2102 | Arsosala: <b>NEW</b>   | Heirloom      | Washed                  | Lavender, lemon and red grape with notes of black tea, fresh hazelnuts and bergamot. A creamy body and a rummy finish                 | GrainPro | 60.0 Kg | 24 Jul 2019 | 83     | PGS -<br>Antwerp | \$ 9.26  | € 8.42                 |
| Honduras |  |               |                         |   |          |         |             |        |                  |          |                        |
| FSC-1976 | Danilo Fuentes<br>Medina: <b>NEW</b>                           | Obata         | Natural (Organic)       | Apricot, lemon verbena, buttercream. Sweet and creamy with a very buttery body and delicate floral aromas.                            | GrainPro | 69.0 Kg | 20 Aug 2019 | 10     | PGS -<br>Antwerp | \$ 10.31 | € 9.38                 |
| FSC-1977 | Carlos Alfredo<br>Estevez: <b>NEW</b>                          | Caturra       | Washed (Organic)        | Blackberry and cola, layers of dark and milk chocolate and a juicy lemon acidity. Very balanced cup                                   | GrainPro | 69.0 Kg | 20 Aug 2019 | 1      | PGS -<br>Antwerp | \$ 8.99  | € 8.18                 |
| FSC-1980 | Norma Iris Fiallos:<br><b>NEW</b>                              | Parainem<br>a | Natural (Organic)       | Cherry and blackberry, strawberry yogurt and intense floral notes. A very juicy cup with a creamy body                                | GrainPro | 69.0 Kg | 20 Aug 2019 | 1      | PGS -<br>Antwerp | \$ 11.64 | € 10.58                |

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|----------|---------------------------------|------------|----------------------------------|---|----------|---------|-------------|----|---------------|----------|--------|
| FSC-1983 | Oliverio Lara Lopez: <b>NEW</b> | IHCAFE 90  | Washed (Organic)                 | Lime and tomato with notes of caramel, almonds and vanilla. Black tea like  | GrainPro | 69.0 Kg | 20 Aug 2019 | 12 | PGS - Antwerp | \$ 8.33  | € 7.58 |
| FSC-1984 | Oliverio Lara Lopez: <b>NEW</b> | Catuai     | Natural (Organic)                | Orange marmalade, blueberry, butter caramels. Sweet and juicy with an apple like acidity and great balance.                                 | GrainPro | 69.0 Kg | 20 Aug 2019 | 8  | PGS - Antwerp | \$ 7.67  | € 6.97 |
| FSC-1986 | Osman Rene Romero: <b>NEW</b>   | Catuai     | 12h Macerated Natural (Organic)  | Orange and ginger, honey biscuit and sponge cake with a chamomile finish  | GrainPro | 69.0 Kg | 20 Aug 2019 | 6  | PGS - Antwerp | \$ 10.98 | € 9.98 |
| FSC-1987 | Osman Rene Romero: <b>NEW</b>   | Parainem a | 72h Macerated Natural (Organic)  | White grape and prune with some purple flowers notes and juniper. A very balanced and delicate coffee                                       | GrainPro | 69.0 Kg | 20 Aug 2019 | 2  | PGS - Antwerp | \$ 10.98 | € 9.98 |
| FSC-1988 | Osman Reme Romero: <b>NEW</b>   | Catuai     | Natural (Organic)                | Stone fruits and mango, very sweet cup with a buttery body and a limey acidity  | GrainPro | 69.0 Kg | 20 Aug 2019 | 15 | PGS - Antwerp | \$ 8.99  | € 8.18 |
| FSC-1991 | Pedro Serrano Ayala: <b>NEW</b> | Lempira    | Natural (Organic)                | Blueberry, blackberry, cherry cola. Sweet and juicy with a berry like acidity and a touch of funk.  | GrainPro | 69.0 Kg | 20 Aug 2019 | 22 | PGS - Antwerp | \$ 10.31 | € 9.38 |
| FSC-1993 | Carlos Paz Sevilla: <b>NEW</b>  | Catuai     | Macerated Natural 48hr (Organic) | Banana, pineapple, coconut cream. Sweet and well balanced with a juicy tropical fruit acidity.  | GrainPro | 69.0 Kg | 20 Aug 2019 | 10 | PGS - Antwerp | \$ 10.31 | € 9.38 |
| FSC-1995 | Yolanda Urrea Arita: <b>NEW</b> | Parainem a | Natural (Organic)                | Blueberry, lavender, dragon fruit. Tropical fruit flavours are supported by a juicy, citrus acidity and a long creamy, custard-like finish. | GrainPro | 69.0 Kg | 20 Aug 2019 | 15 | PGS - Antwerp | \$ 10.31 | € 9.38 |
| FSC-1996 | El Caracol: <b>NEW</b>          | Mixed      | Washed                           | Apple crumble, chocolate, hazelnut. A very juicy coffee, with a malic acidity and big creamy body.  | GrainPro | 69.0 Kg | 20 Aug 2019 | 63 | PGS - Antwerp | \$ 7.67  | € 6.97 |

|          |               |           |        |   |         |         |             |     |               |          |         |
|----------|---------------|-----------|--------|---|---------|---------|-------------|-----|---------------|----------|---------|
| Kenya    |               |           |        |   |         |         |             |     |               |          |         |
| FSC-1931 | Gaturiri AA   | SL28 & 34 | Washed | Tomato, black currant, bergamot, wine gums. Very floral and complex with great sweetness and a juicy acidity. | Vac-Pac | 30.0 Kg | 26 Jun 2019 | 52  | PGS - Antwerp | \$ 12.21 | € 11.10 |
| FSC-1932 | Kirigu AA     | SL28 & 34 | Washed | Cherry, black currant, stewed plums, cola. Sweet and complex with a long sweet aftertaste.                    | Vac-Pac | 30.0 Kg | 26 Jun 2019 | 30  | PGS - Antwerp | \$ 13.41 | € 12.19 |
| FSC-1933 | Muchagara AB  | SL28 & 34 | Washed | Preserved peach, black currant, strawberry jam. A vibrant acidity is supported by a dense, viscous body.      | Vac-Pac | 30.0 Kg | 26 Jun 2019 | 63  | PGS - Antwerp | \$ 9.59  | € 8.72  |
| FSC-1934 | Gakuyu-ini AB | SL28 & 34 | Washed | Raspberry and apricot jam with a velvety caramel body and a sweet vanilla finish                              | Vac-Pac | 30.0 Kg | 26 Jun 2019 | 126 | PGS - Antwerp | \$ 8.61  | € 7.84  |



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## Special Offer

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|----------|----------------------------------|-----------------------------|-------------------------|---|----------|---------|-------------|--------|---------------|----------|------------------------|
| Brazil   |                                  |                             |                         |   |          |         |             |        |               |          |                        |
| FSC-1851 | Fazenda Conquista                | Topazio                     | Natural                 | Lemon, orange and praline with a creamy body  | GrainPro | 60.0 Kg | 28 Jan 2019 | 34     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| FSC-1853 | Fazenda Lagoa                    | Mundo Novo                  | Natural                 | Mango, peach and caramel with a praline body  | GrainPro | 60.0 Kg | 28 Jan 2019 | 40     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| FSC-1854 | Fazenda Amarantes                | Mundo Novo                  | Natural                 | Cranberry, fig and praline followed by a dark chocolate body  | GrainPro | 60.0 Kg | 28 Jan 2019 | 18     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| FSC-1855 | Fazenda Conquista                | Topazio                     | Natural                 | Fruit & nut chocolate gives way to raspberry and orange hints enveloped in a smooth body                | GrainPro | 60.0 Kg | 28 Jan 2019 | 88     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| FSC-1857 | Sitio Corrego Bonito             | Mundo Novo                  | Natural                 | Raisin, peanut and caramel with dark chocolate  | GrainPro | 60.0 Kg | 28 Jan 2019 | 13     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| FSC-1858 | Fazenda Comunidade da Serra Nova | Icatu                       | Natural                 | Green apple, peach, caramel biscuit and chocolate toffee  | GrainPro | 60.0 Kg | 28 Jan 2019 | 49     | PGS - Antwerp | \$ 5.75  | € 5.23                 |
| Colombia |                                  |                             |                         |   |          |         |             |        |               |          |                        |
| FSC-1837 | Palo Grande                      | Colombia                    | Washed                  | Peach, almond and marmalade with a creamy sweet body  | GrainPro | 70.0 Kg | 4 Feb 2019  | 15     | PGS - Antwerp | \$ 7.27  | € 6.61                 |
| FSC-1838 | La Palma                         | Castillo, Colombia, Caturra | Washed                  | Grapefruit, cranberry with vibrant acidity and dark chocolate body                                      | GrainPro | 70.0 Kg | 4 Feb 2019  | 14     | PGS - Antwerp | \$ 7.27  | € 6.61                 |
| FSC-1842 | El Tachuelo                      | Castillo & caturra          | Washed                  | Black cherry, lime with dark chocolate and vanilla  | GrainPro | 70.0 Kg | 4 Feb 2019  | 11     | PGS - Antwerp | \$ 7.27  | € 6.61                 |
| FSC-1843 | El Corazon                       | Castillo & Colombia         | Washed (Organic)        | Raspberry, pear and sugared almond with a milk chocolate finish   | GrainPro | 70.0 Kg | 4 Feb 2019  | 3      | PGS - Antwerp | \$ 7.27  | € 6.61                 |
| FSC-1846 | El Diamante                      | Castillo & Colombia         | Washed (Organic)        | Red currant, strawberry with nutmeg and vanilla cream   | GrainPro | 70.0 Kg | 4 Feb 2019  | 9      | PGS - Antwerp | \$ 7.27  | € 6.61                 |
| Peru     |                                  |                             |                         |   |          |         |             |        |               |          |                        |
| FSC-1809 | Las Pirias, Chirinos             | Caturra, Bourbon & Typica   | Washed                  | Blackberry, plum, pear, chocolate and toffee notes supported by a citrusy acidity alongside syrupy body | GrainPro | 69.0 Kg | 10 Nov 2018 | 10     | PGS - Antwerp | \$ 7.01  | € 6.37                 |

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|----------|-------------------------------------|---------------------|--------|--|----------|---------|-------------|----|---------------|---------|--------|
| FSC-1810 | San Francisco, Huabal               | Mixed               | Washed | Black currant, tangerine, ginger bread and chocolate combine for a delicately juicy cup                              | GrainPro | 69.0 Kg | 10 Nov 2018 | 20 | PGS - Antwerp | \$ 7.01 | € 6.37 |
| FSC-1811 | Nuevo Trujillo, San Jose de Lourdes | Caturra and Bourbon | Washed | Big raspberry and cherry upfront, suave layers of custards and toffee lead to a zesty chocolate finish. Buttery body | GrainPro | 69.0 Kg | 10 Nov 2018 | 22 | PGS - Antwerp | \$ 7.01 | € 6.37 |
| FSC-1812 | Pomahuaca                           | Mixed               | Washed | A great balance between plum, cherry and chocolaty biscuit   | GrainPro | 69.0 Kg | 10 Nov 2018 | 57 | PGS - Antwerp | \$ 6.08 | € 5.53 |
| FSC-1814 | Antonio Mejia Paico                 | Bourbon & Typica    | Washed | Pudding coffee with stewed fruits, panna cotta and caramel flavours leading to a creamy body                         | GrainPro | 69.0 Kg | 10 Nov 2018 | 11 | PGS - Antwerp | \$ 7.67 | € 6.97 |